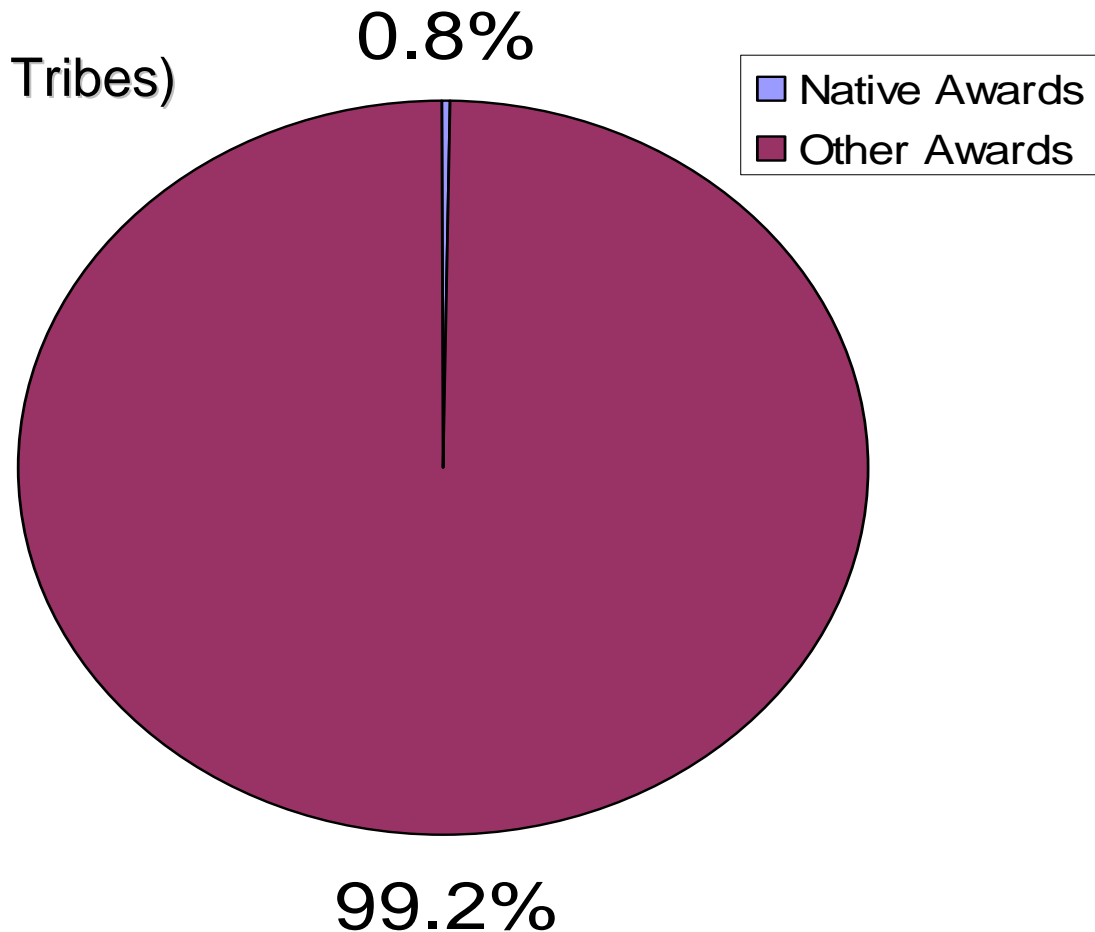




# The Federal Contracting Pie

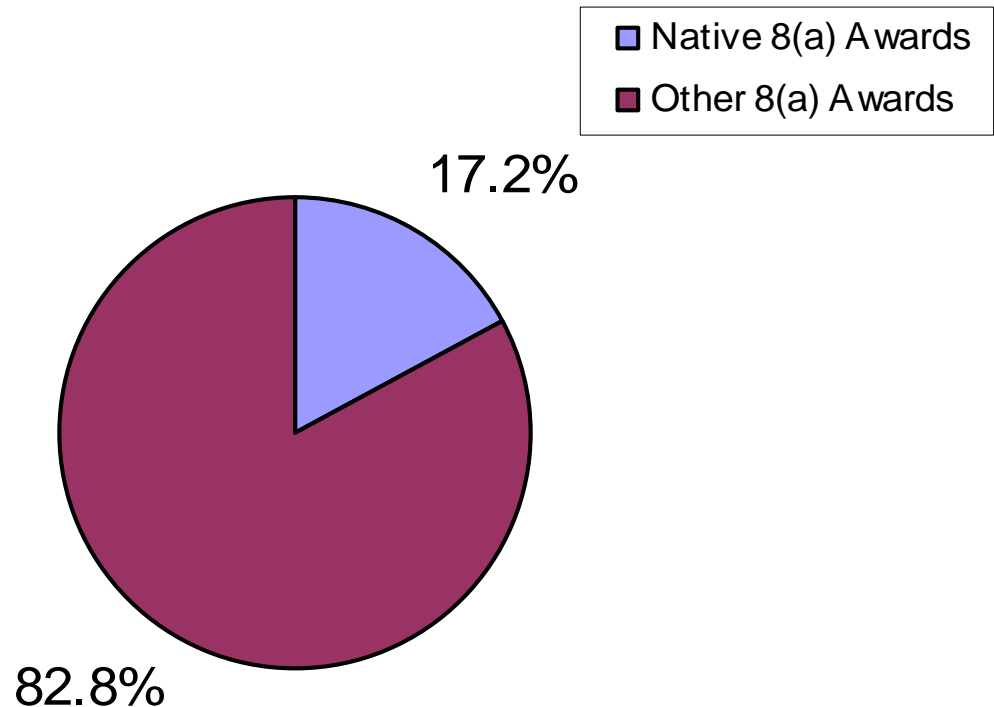
- ◆ The Federal Government spent \$377.5 billion on contracts in 2005
- ◆ Native Americans (ANCs & Tribes) received only 0.8% of all Federal contract awards
- ◆ \$11.0 billion, approximately three percent (3%), was awarded to 8(a) companies
- ◆ Native Americans received 17.2% of all 8(a) awards





# The Federal 8(a) Contracting Pie

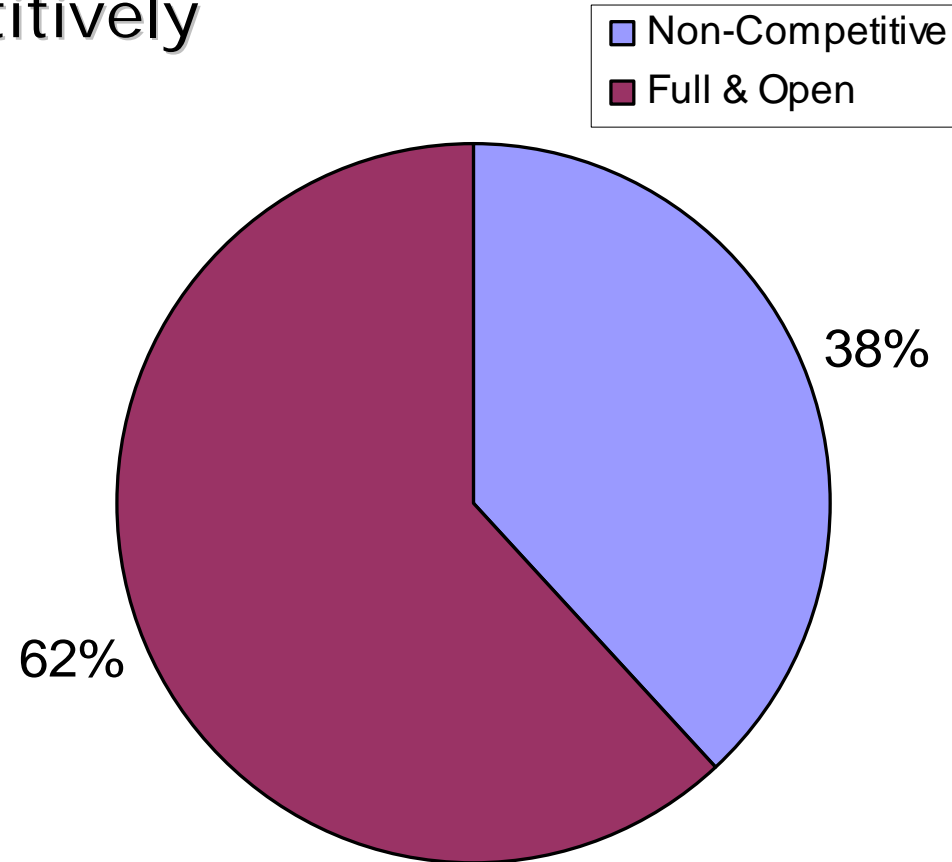
- ◆ The Federal government awarded approximately \$11.0 billion in contracts to 8(a) firms in 2005
  - Of that, approximately \$1.9 billion, or 17.2%, was awarded to Native Americans (ANCs & Tribes)
  - Other 8(a) firms received 82.8% of the 8(a) awards during this time period





# The Federal Contracting Pie

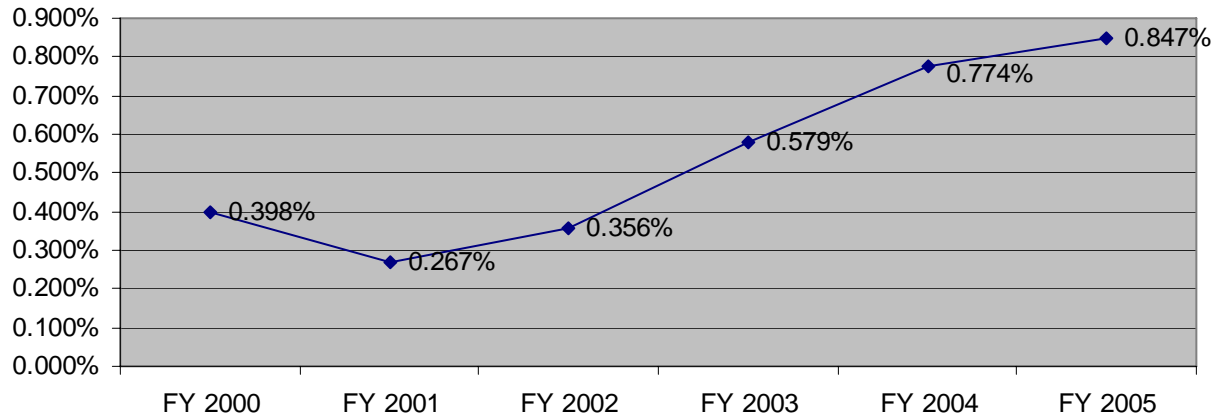
- ◆ In 2005, 38% (\$145 billion) of all Federal contracts were awarded noncompetitively
- ◆ The top five largest contractors received 20% of all contract dollars in 2005
- ◆ Native enterprises just now breaking into this highly concentrated marketplace





# Total vs. Native American Procurement FY00 – FY06 YTD

**Native American Procurement Share**



	<b>FY 2000</b>	<b>FY 2001</b>	<b>FY 2002</b>	<b>FY 2003</b>	<b>FY 2004</b>	<b>FY 2005</b>
Total Federal Procurement	207,537,670,973	223,763,133,528	256,338,859,824	290,423,508,831	329,594,797,218	377,517,655,930
Native American Total	826,386,922	597,178,234	912,573,981	1,681,446,811	2,549,669,948	3,197,560,292
ANC/Tribal Share of Total	0.398%	0.267%	0.356%	0.579%	0.774%	0.847%
Total Small Business Proc	39,952,671,448	47,691,042,680	53,426,828,020	60,737,335,856	65,905,534,066	65,062,521,892
Small Business Share of Total	19.3%	21.3%	20.8%	20.9%	20.0%	17.2%



# Native Sliver of the Pie

## Comparison of Procurement Spending By Socioeconomic Category FY 2005

